

EAT•N

Authorized Distributor

- Bussmann series
- Circuit breakers
- Cooper Power series
- Crouse-Hinds series
- Lighting solutions
- Power distribution
- Power quality



WELCOME TO FROMM!

SOLUTIONS FOR THE FEDERAL GOVERNMENT & DEPARTMENT OF DEFENSE

Fromm's government sales experts have over 45 years of experience working for and with the Department of Defense and all branches of the U.S. military. Our team understands the challenges faced by facilities maintenance personnel when needs arise for electrical parts and components. Fromm offers dedicated resources to bases and supply depots, providing customer support and special pricing as well as fast delivery via its fleet of dedicated trucks. Fromm ships all military and government orders to strict specification requirements.

SOLUTIONS FOR MUNICIPAL GOVERNMENTS

With the expansion of urban development, municipal governments have a growing need to replace antiquated street lighting. New lighting technology not only provides better and safer lighting for communities, but also provides municipal workers with connected lighting systems and controls. Cloud-based lighting software and apps translate into a reduction in energy and maintenance costs as light volume can be custom tailored to certain times of the day or certain parts of a town or city. Let Fromm help you take your first step towards becoming a Smart City.

SERVICES

- Arc Flash Study
- Asset Performance Measurement
- Design-Build
- Energy Efficiency Consultation
- Industrial Automation Audit
- Inventory Management
- Jobsite Boxes & Material Handling Carts
- Lighting Design
- Lockout/Tagout Assessment
- Material Kitting
- Network Evaluation & Design
- Product Repair & Remanufacturing
- Project Staging
- Thermal Audit

EXPERTISE

- Appliances & Decorative Lighting
- Contractors
- Electrical Machine Safety
- Electric Supply
- Energy & Utility Management
- Food & Beverage
- Lighting & Lighting Controls
- Metal Manufacturing
- Mining & Aggregates
- MRO & Storeroom Management
- Original Equipment Manufacturing (OEM)
- Plant Automation & Networking
- Power Distribution
- Property Management
- Rockwell Automation
- Water & Waste Water Treatment

SERVING ALL GOVERNMENT SECTORS

- Administrative Facilities
- Defense Distribution Depots
- Maintenance Facilities
- Military Bases
- Military Hospitals
- Research Facilities
- Storage Facilities
- Training Facilities
- Vehicle Repair Facilities

FROMM ELECTRIC IS ONE OF THE LARGEST FAMILY-OWNED AND OPERATED ELECTRICAL DISTRIBUTORS IN THE UNITED STATES.

Fromm's mission is to be the most valued supplier of products and services to our customers.

CONTACT US TODAY TO LEARN HOW FROMM CAN HELP YOUR GOVERNMENT LOCATION.

EMAIL US AT SALES@FROMMGOV.COM

JEFF BORDER ext. 1160
Government Sales Manager

DONA CAMPOS ext. 1161
Government Sales Assistant

APPLIANCES

Amana
Bosch Appliances
Broan/NuTone
Brown
Danby
Electrolux
Frigidaire
GE Appliances
Hotpoint
KitchenAid
Maytag
Monogram
Samsung
Sharp
Summit
Thermador
U-Line
Whirlpool
Zephyr

BALLASTS

Advance Trans. (Philips)
Bodine
Lutron
Philips

BATTERIES

Rayovac

BOXES & ENCLOSURES

ABB
Austin Enclosures
Carlton (ABB)
Crouse-Hinds (Eaton)
Hoffman
Hubbell Wiring Device-Kellems
Pass & Seymour (Legrand)
K & S Metals
Quazite (Hubbell)
Red Dot (ABB)
Steel City (ABB)
Wiremold (Legrand)

CABLE CONNECTIONS

3M
Blackburn (ABB)
Catamount (ABB)
Elastimold (ABB)
IDEAL Industries
Panduit
Raychem
Sta-Kon (ABB)

CABLE TIES

Catamount (ABB)
Panduit
Ty-Rap (ABB)

CABLE TRAY

ABB
B-Line (Eaton)
Cablofil (Legrand)
Cope Cable Tray
Hubbell Wiring Device-Kellems

CHANNEL (MECH. FRAMING)

B-Line (Eaton)
Kindorf (ABB)
Superstrut (ABB)
Unistrut

CHEMICALS & SPRAY

3M
CRC
IDEAL Industries
Metallics

CIRCUIT BREAKERS

Eaton
GE Industrial & Commercial
Square D

COMMUNICATIONS CABLE

Belden
Coleman Cable
Commscope
Dekoron
General Cable
Genesis (Honeywell)
Olflex (Lapp)
Omni Cable
Southwire
TPC Wire & Cable
West Penn Wire

CONDUIT & RACEWAY

ABB
Allied Tube & Conduit
Anamet Electrical
Calpipe (Calbond, Calbrite)
Electri-flex
Gibson Stainless
Hubbell Wiring Device-Kellems
Ocal (ABB)
Panduit
Prime Conduit
Southern Pipe
Southwire
Western Tube
Wiremold (Legrand)

CONDUIT FITTINGS & ACCESSORIES

ABB
Arlington
Blackburn (ABB)
B-Line (Eaton)
Caddy/Erico
Carlton (ABB)
Crouse-Hinds (Eaton)
Dundas
Gibson Stainless
IDEAL Industries
Lambro
Madison Electric Products
Minerallac
NSi
Ocal (ABB)
Panduit
Porcelain Products Co.
Steel City (ABB)

DATACOMM PRODUCTS

3M
ABB
Arlington
Belden
Caddy/Erico
Carlton (ABB)
Coleman Cable
Commscope
Dekoron
General Cable
Genesis (Honeywell)
Grace Engineered Products
Greenlee
Hoffman
Hubbell Wiring Device-Kellems
IDEAL Industries
Klein Tools
Leviton
Olflex (Lapp)
Omni Cable
On-Q (Legrand)
Panduit
Pass & Seymour (Legrand)
Signamax
Southwire
TPC Wire & Cable
West Penn Wire

DISTRIBUTION EQUIPMENT

Eaton
GE Industrial & Commercial

ELECTRIC HAND DRYERS

Excel Dryer
World Dryer Corp

**ELECTRICAL TAPES
& COMPOUNDS**

3M

**EXPLOSION-PROOF LIGHTING
FITTINGS & ENCLOSURES**

Crouse-Hinds (Eaton)
Hubbell Lighting
LDPI
RAB Lighting
R-A-L
Schmersal

FANS & VENTILATION

Air King LTD
Airmaster Fan Co.
Berko (Marley)
B-Line (Eaton)
Broan/NuTone
Emerson
Fanimation
Haiku Fans (Big Ass Fans)
Kichler
Minka-Aire
Modern Fan Company
Monte Carlo
Quorum International Lighting & Fans
TPI

FASTENERS-HANGERS

ABB
Arlington
B-Line (Eaton)
Erico/Caddy
Metallics
Minerallac

FLASHLIGHTS

Klein Tools
Rayovac

FUSES & FUSE BLOCKS

Bussmann (Eaton)
Mersen

GENERATORS

Briggs & Stratton

GROUND FAULT DEVICES

Daniel Woodhead (Molex)
Hubbell Wiring Device-Kellems
Pass & Seymour (Legrand)
TRC (Coleman)

GROUNDING & BONDING

Arlington
Blackburn (ABB)
Cadweld (Erico)
Erico/Caddy
Harger
Madison Electric Products

HEAT TAPES

Chromalox
Easy Heat (Emerson)
Raychem

HEATING EQUIPMENT/HVAC

Berko (Marley)
Broan/NuTone
Chromalox
Easy Heat (Emerson)
GE Zoneline
TPI

INDUSTRIAL COMPUTERS

Eaton

LABEL SYSTEMS

3M
Brady Worldwide
E-Z Code (ABB)
Panduit

LADDERS & SCAFFOLDING

Louisville Ladder

LAMPS

Angelo Bros. (Westinghouse)
EiKO
Encapsulite
Halco
Philips
Satco
Shattershield
TCP
Ushio

**LENSES, LOUVERS
& REFLECTORS**

ALP

LIGHT POLES

Hadco (Philips)
Hapco
Hubbell Lighting
KW Industries
Lithonia (Acuity)
Spaulding
Valmont

LIGHTING

American Fluorescent
American Lighting
Atlas Lighting
Columbia Lighting (Hubbell Lighting)
Cooper Lighting (Eaton)
Cree
Crouse-Hinds (Eaton)
Fail Safe (Eaton)
Hadco (Philips)
Holophane
Hubbell Lighting
Hunter
KB Lighting
Kenall Mfg. Co.
Lightolier Inc. (Philips)
Lithonia (Acuity)
Lumark Lighting (Eaton)
Lumax Lighting
McGraw-Edison (Eaton)
Metalux Corp. (Eaton)
North Star Lighting
Philips Lighting
Phoenix Products
Prescolite
Progress Lighting (Hubbell)
RAB Lighting
Red Dot
Seagull
Simkar Lighting
Spaulding
Stonco (Philips)
Sure-Lites (Eaton)
Swivelier
Westinghouse
Wide-Lite (Philips)

LIGHTING CONTROLS & DIMMING SYSTEMS

Hubbell Building Automation
Hubbell Wiring Device-Kellems
Intermatic
Lightolier (Philips)
Lutron
Pass & Seymour (Legrand)
Sensor Switch (Acuity)
TE Connectivity (Tyco)
Tork

LIGHTING-EXIT & EMERGENCY

Bodine
Chloride Systems (Philips)
Dual-Lite Inc. (Hubbell Lighting)
Emergi-Lite (ABB)
Hubbell Lighting
Lithonia (Acuity)
Sure Lites (Eaton)

LIGHTING-PORTABLE

Daniel Woodhead (Molex)
McGill Mfg. (Emerson)
NCI (Eaton)

LUGS-MECHANICAL & COMPRESSION

Blackburn (ABB)
Burndy
NSi
Panduit

METERING

Eaton
E-Mon/D-Mon
GE Industrial & Commercial
Talon

MOTION CONTROL

Eaton

MOTOR CONTROLS

Brad Harrison (Molex)
Eaton
GE Industrial & Commercial
Honeywell
Joslyn Clark Control
Linemaster
Selecta Switch

PIN/SLEEVE CONNECTORS

Brad Harrison (Molex)
Crouse-Hinds (Eaton)
Harting
Hubbell Wiring Device-Kellems
Meltric
Mennekes
Pass & Seymour (Legrand)
Russellstoll (ABB)

POLE LINE EQUIPMENT

Bashlin
Tiffin Insulators (Porcelain Products)

POWER CONDITIONING

Acme Electric
Best Power (Eaton)
Eaton
Sola/Hevi-Duty (EGS)
Transtector

POWER SUPPLIES/UPS

Acme Electric
APC
Best Power (Eaton)
Eaton
GE Industrial & Commercial
Sola/Hevi-Duty (EGS)

PROGRAMMABLE LOGIC CONTROLLERS (PLC)

Eaton

PUSH BUTTONS & PILOT LIGHTS

Eaton
Hubbell Wiring Device-Kellems
IDEAL Industries
McGill (Emerson)
NSi
Schmersal
Selecta Switch

SAFETY/PPE

3M
Brady Worldwide
IDEAL Industries
Kidde
OEL

SAFETY SWITCHES

Eaton
GE Industrial & Commercial
Schmersal

SENSORS-PHOTOELECTRIC, PROXIMITY, LIMIT

Eaton
Migatron
Schmersal

SIGNALING

Eaton
Edwards Signaling
Federal Signal

SMOKE DETECTORS, CO, FIRE SAFETY

Kidde

SOFTWARE

Pro Soft

STARTERS & CONTACTORS

Eaton
GE Industrial & Commercial

SURGE/LIGHTNING PROTECTION

Bussmann (Eaton)
Eaton
Erico/Caddy
Harger
Hubbell Wiring Device-Kellems
Intermatic
Pass & Seymour (Legrand)
R-K Electronics
Transtector

SWITCHGEAR

Eaton
GE Industrial & Commercial

TERMINAL BLOCKS

Buchanan (IDEAL Industries)
Eaton

TEST INSTRUMENTS

Amprobe
Fluke
Greenlee
IDEAL Industries
Klein Tools
Milwaukee Tools

TIMERS

Eaton
Grasslin (Intermatic)
Intermatic
Tork

TOOLS

Amprobe
Fluke
Greenlee
IDEAL Industries
Klein Tools
Milwaukee Tools
Panduit
Rack-a-Tiers
Thomas & Betts

**TRANSFORMERS &
VOLTAGE REGULATORS**

Acme Electric
Dongan Electric Mfg.
Eaton
Edwards Signaling
Federal Pacific
GE Industrial & Commercial
Hammond Power Solutions
RTE Corp. (Eaton)
Sola/Hevi-Duty (EGS)

**VFD – VARIABLE
FREQUENCY DRIVES**

Eaton
GE Industrial & Commercial

WARNING TAPE

Brady Worldwide
IDEAL Industries
Panduit
Thomas & Betts

WATER HEATERS (HYBRID)

GE Appliances

WIRE & CABLE

AFC
Alcan
Alflex (Southwire)
Belden
Carol Cable Co. (General Cable)
Coleman Cable
Commscope
Dekoron
Encore
Essex Wire & Cable
General Cable
Genesis (Honeywell)
Houston Wire & Cable
King Wire
Nexans
Olflex (Lapp)
Omni Cable
Prysmian Cable
Southwire
TPC Wire & Cable
U.S. Wire & Cable
West Penn Wire

WIRE MARKERS

3M
Brady Worldwide
IDEAL Industries
Panduit
Thomas & Betts

**WIRING DEVICES
& WALLPLATES**

Daniel Woodhead (Molex)
Hubbell Wiring Devices-Kellems
Leviton
Lutron
McGill (Emerson)
Meltric
Mulberry
Pass & Seymour (Legrand)
Selecta Switch

SUPPLYING THE U.S. GOVERNMENT & MILITARY

WE'VE SUPPLIED PRODUCTS FOR



NEW CUMBERLAND DEFENSE DEPOT



TOBYHANNA ARMY DEPOT

VALUE ADDED SERVICES

GOVERNMENT EXPERTISE

Fromm's Government Sales Team is managed by Jeff Border, who has 30 years of experience working with U.S. government facilities and maintenance personnel. Jeff served in the U.S. military in a purchasing role and has an insider's perspective on how government facilities operate when it comes to electrical parts and components. Let Jeff put his years of experience to work for you.

EMERGENCY SERVICE

When customers have emergencies, Fromm's Government Sales Team gets the job done. With our fleet of delivery trucks, we are able to get electrical parts and components to your facility within 24 hours of your request. Fromm will get you what you need, when you need it.

PRODUCT TRAINING & APPLICATION ASSISTANCE

Fromm's Government Sales Team knows the value of providing our customers with the latest information and training on commercial and industrial products. Fromm helps facilities maintenance teams learn via online training webinars, which help make them more successful on the job. Fromm also offers value engineering assistance, providing quality materials within a specified budget.

INVENTORY MANAGEMENT & JOBSITE BOXES

Storeroom inventory management at your location is not something that should be left to chance. We offer Vendor Managed Inventory (VMI) through Fromm's onsite inventory management service, known as EPIC (Electrical Parts Inventory Control) and EPIC Exclusive. EPIC starts with our specialists visiting your facility and reviewing and documenting your storeroom inventory. We then analyze this information to work with you on consolidating manufacturers, reducing SKUs, and organizing your storeroom and barcoding your inventory. Our EPIC services can also be mobile. Storeroom trailers can be placed close to your facility to expand your existing storeroom capacity. They can also be placed on the jobsite, helping to cut down on trips offsite to pick up materials.

ENERGY SAVINGS SOLUTIONS

Fromm's Government Sales Team is committed to working with facility managers to reduce utility costs through the adoption of energy-efficient technologies. From simple lamp retrofits to complex electrical and HVAC upgrades, the Fromm team is equipped to help you analyze energy savings potential. Let Fromm help you maximize savings, increase workplace productivity and improve system performance.



YOUR TRUSTED PARTNER



Fromm's mission is to be the most valued supplier of products and services to our customers.