



WELCOME TO FROMM!

SUPPLYING SOLUTIONS

Fromm understands that supplying products to off-shore contractors and manufacturing firms is more than just a business transaction. With years of experience servicing international markets, we speak your language and understand your challenges. Whether it's dealing with customs, freight forwarders, or shipping companies, we will find the path of least resistance to get you what you need when you need it. And with our vast product knowledge and technical capabilities, we'll get it right the first time. Call us today to learn about the Fromm difference.

SERVICES

- Arc Flash Study
- Asset Performance Measurement
- Design-Build
- Energy Efficiency Consultation
- Industrial Automation Audit
- Inventory Management
- Jobsite Boxes & Material Handling Carts
- Light Assembly
- Lockout/Tagout Assessment
- Material Kitting
- Network Evaluation & Design
- Product Repair & Remanufacturing
- Project Staging
- Thermal Audit

EXPERTISE

- Appliances & Decorative Lighting
- Contractors
- Electrical Machine Safety
- Electric Supply
- Energy & Utility Management
- Food & Beverage
- Lighting & Lighting Controls
- Metal Manufacturing
- Mining & Aggregates
- MRO & Storeroom Management
- Original Equipment Manufacturing (OEM)
- Plant Automation & Networking
- Power Distribution
- Property Management
- Rockwell Automation
- Water & Waste Water Treatment

MARKET SEGMENTS SERVED

COMMERCIAL

- Institutions
- Utilities
- Municipalities
- Hospitality/Retail
- National Accounts/
Multi-Location Chains
- Contractors-Electrical,
Mechanical, HVAC
- Architects/Lighting Designers

INDUSTRIAL

- Manufacturing Plants
- Panelbuilders
- OEM
- Integrators
- Industrial Contractors
- Processing Industries

RESIDENTIAL

- Builders
- Electrical Contractors
- Kitchen/Bath Remodelers
- Property Management
- Lighting Designers
- Interior Designers
- Home Theater/A-V Contractors

PRIMARY CONTACTS

JUSTIN LECLAIR
SALES ext. 1108

JESSE HIMMELREICH
SALES ext. 1181

SUPPORT CONTACTS

ACCOUNTS RECEIVABLE
exportinvoices@frommelectric.com

PROJECT MANAGEMENT
DEB DEMYAN ext. 5104
ERIN WAGNER ext. 4463
KRISTA JONES ext. 4467
SARAH HENSCHER ext. 4467

SAMANTHA VAN REED ext. 4436
PAT HEENAN ext. 4430

LIGHTING

Design-Build/Value Engineering
BILL SMITH, LC ext. 4496

SWITCHGEAR

TODD SCHLEGEL ext. 4464
ALAN STAUB ext. 1107

FOR QUOTES & SALES SUPPORT, CONTACT:

export@frommelectric.com
610.374.4441



@FrommElectric



@FrommElectric

DIVISIONS IN WHICH FROMM CAN HELP

11 00 00 – RESIDENTIAL EQUIPMENT

- 11 31 00 – Residential Appliances
- 11 31 13 – Residential Kitchen Appliances
- 11 31 23 – Residential Laundry Appliances

22 00 00 – PLUMBING

- 22 33 00 – Electric Domestic Water Heaters

23 00 00 – HEATING, VENTILATING AND AIR CONDITIONING

- 23 80 00 – Decentralized HVAC Equipment
- 23 81 00 – Decentralized Unitary HVAC Equipment
- 23 81 13 – Packaged Terminal Air Conditioners
- 23 82 39 – Unit Heaters
- 23 83 00 – Radiant Heating Units

26 00 00 – ELECTRICAL

- 26 05 13 – Medium Voltage Cables
- 26 05 19 – Low Voltage Electrical Power Conductors and Cables
- 26 05 23 – Control Voltage Electrical Power Cables
- 26 09 23 – Lighting Control Devices
- 26 18 23 – Medium Voltage Surge Arresters
- 26 20 00 – Low Voltage Electrical Transmission
- 26 29 23 – Variable Frequency Motor Controllers
- 26 32 13 – Engine Generators
- 26 35 33 – Power Factor Correction Equipment
- 26 41 00 – Lighting Protection
- 26 50 00 – Lighting
- 26 51 00 – Interior Lighting
- 26 52 00 – Emergency Lighting
- 26 55 00 – Special Purpose lighting
- 26 55 29 – Underwater Lighting
- 26 55 53 – Security Lighting
- 26 55 59 – Display Lighting
- 26 55 63 – Detention Lighting
- 26 55 70 – Healthcare Lighting
- 26 56 00 – Exterior Lighting
- 26 56 16 – Parking Lighting
- 26 56 19 – Roadway Lighting
- 26 56 23 – Area Lighting
- 26 56 29 – Site Lighting
- 26 56 33 – Walkway Lighting
- 26 56 36 – Flood Lighting
- 26 56 68 – Exterior Athletic Lighting

33 00 00 – UTILITIES

- 33 75 00 – High Voltage Switchgear and Protection Devices
- 33 75 36 – High Voltage Utility Fuses
- 33 75 39 – High Voltage Surge Arresters



FROMM

ELECTRICAL PRODUCTS

APPLIANCES

Amana
Broan
Brown
Danby
Frigidaire
Haier
Hanover
KitchenAid
Maytag
NuTone
Samsung
Sharp
U-Line
Whirlpool
Zephyr

BALLASTS

Advance Trans. (Philips)
Bodine
Philips
Lutron
Universal

BATTERIES

Rayovac

BOXES & ENCLOSURES

ABB
Austin Enclosures
Carlton (ABB)
Crouse-Hinds (Eaton)
Hoffman
Hubbell
Pass & Seymour (Legrand)
Quazite (Hubbell)
Red Dot (ABB)
Steel City (ABB)
Wiremold (Legrand)

BUS DUCT

Eaton

CABLE CONNECTIONS

3M
Blackburn (ABB)
Burndy
Catamount (ABB)
Elastimold (ABB)
IDEAL Industries
Panduit
Raychem
Sta-Kon (ABB)

CABLE SPLICING & TERMINATION

3M
ABB
Blackburn (ABB)
Buchanan (IDEAL Industries)
Burndy
Catamount (ABB)
Elastimold (ABB)

IDEAL Industries
NSi
Panduit
Raychem
Sta-Kon (ABB)

CABLE TIES

ABB
Cambridge
Catamount (ABB)
Panduit
Ty-Rap (ABB)

CABLE TRAY

ABB
B-Line (Eaton)
Cablofil (Legrand)
Hubbell
Cope

CAPACITORS

Eaton
Sprague

CENTRAL VACUUM

Broan
NuTone

CHANNEL (MECH. FRAMING)

B-Line (Eaton)
Kindorf (ABB)
Superstrut (ABB)
Unistrut

CHEMICALS & SPRAY

3M
CRC
IDEAL Industries
Metallics

CIRCUIT BREAKERS

Eaton
GE
Siemens
Square D

COMMUNICATIONS CABLE

Belden
Coleman
Commscope
Dekoron
General Cable
Genesis (Honeywell)
Houston Wire & Cable
Lynn Electronics
Olflex (Lapp)
Omni Cable
Southwire
Stereon
TPC Wire & Cable
Vericom
West Penn Wire

CONDUIT & RACEWAY

ABB
Allied Tube & Conduit
Anamet Electrical
Calpipe (Calbond, Calbrite)
Electri-flex
Gibson Stainless
Hubbell Wiring Device-Kellems
Ocal (ABB)
Panduit
Prime
Republic Conduit
Southern Pipe
Southwire
Western Tube
Wheatland
Wiremold (Legrand)

CONDUIT FITTINGS & ACCESSORIES

ABB
Arlington
Blackburn (ABB)
B-Line (Eaton)
Bridgeport
Caddy
Carlton (ABB)
Crouse-Hinds (Eaton)
Dundas
Gibson Stainless
IDEAL Industries
Lambro
Madison Electric Products
Minerallac
NSi
Ocal (ABB)
Panduit
Porcelain Products Co.
Steel City (ABB)

DATACOMM/AUDIO-VISUAL/ TELECOMM (CUSTOM ASSEMBLIES)

ABB
3M
Arlington
Belden
Caddy
Carlton (ABB)
Coleman Cable
Commscope
Dekoron
General Cable
Genesis (Honeywell)
Grace Engineered Products
Greenlee
Hoffman
Hubbell
IDEAL Industries
Klein Tools
Leviton
Lynn Electronics

**DATACOMM/AUDIO-VISUAL/
TELECOMM (CUSTOM
ASSEMBLIES) CONTINUED**

Olflex (Lapp)
Omni Cable
On-Q (Legrand)
Panduit
Pass & Seymour (Legrand)
Signamax
Southwire
TPC Wire & Cable
West Penn Wire

DISTRIBUTION EQUIPMENT
Eaton

ELECTRIC HAND DRYERS
Excel Dryer
World Dryer Corp

**ELECTRICAL TAPES
& COMPOUNDS**
3M
Tork
Electro Tape Specialties Inc.

**ENCODERS-COUNTERS-
DISPLAYS**
Danaher Controls
Eaton

**EXPLOSION-PROOF LIGHTING
FITTINGS & ENCLOSURES**
Crouse-Hinds (Eaton)
Hubbell Lighting
LDPI
RAB Lighting
R-A-L
Schmersal

FANS & VENTILATION
Air King LTD
Airmaster Fan Co.
Berko (Marley)
Big Ass Fans
B-Line (Eaton)
Broan
Emerson
Fanimation
Haiku Fans (Big Ass Fans)
Hunter
Kichler
Minka-Aire
Modern Fan
Monte Carlo
NuTone
Panasonic
Quorum International
TPI

FASTENERS-HANGERS
ABB
Arlington
B-Line (Eaton)
Erico/Caddy
Metallics
Minerallac

FLASHLIGHTS
Klein Tools
Rayovac

FUSES & FUSE BLOCKS
Bussmann (Eaton)
Mersen

GENERATORS
Briggs & Stratton

GROUND FAULT DEVICES
Daniel Woodhead (Molex)
Hubbell Wiring Device-Kellems
Leviton
Pass & Seymour (Legrand)
TRC (Coleman)

GROUNDING & BONDING
Arlington
Blackburn (ABB)
Cadweld (Erico)
Erico/Caddy
Harger
Madison Electric Products

HEAT SHRINK PRODUCTS
3M
ABB
IDEAL Industries
Panduit

HEAT TAPES
Chromalox
Easy Heat (Emerson)
Raychem

HEATING EQUIPMENT
Berko (Marley)
Broan
Chromalox
Easy Heat (Emerson)
NuTone
TPI

**INDUSTRIAL CONNECTION
SOLUTIONS**
Crouse-Hinds (Eaton)
Daniel Woodhead (Molex)
Harting
Hubbell Wiring Device-Kellems
Meltric
Panduit
Pass & Seymour (Legrand)
Pos-E-Kon (ABB)
Russellstoll (ABB)

**INDUSTRIAL NETWORKING
SOLUTIONS**
Daniel Woodhead (Molex)
Grace Engineered Products
Hirschmann (Belden)
Hubbell Wiring Device-Kellems
Leviton
Panduit
Pass & Seymour (Legrand)

LABEL SYSTEMS
3M
Brady
E-Z Code (ABB)
Panduit

LADDERS & SCAFFOLDING
Louisville Ladder

LAMP & BALLAST RECYCLING
Veolia Energy/Recycling

LAMPS
Angelo Bros. (Westinghouse)
EiKO
Encapsulite
GE
Philips
Satco
Shattershield
TCP
Ushio

**LENSES, LOUVERS
& REFLECTORS**
ALP
Louver's International

LIGHT CURTAINS
Eaton
Schmersal

LIGHT POLES
Hadco
Hapco
Hubbell Lighting
KW Industries
Lithonia
Spaulding
Valmont

**LIGHTING-COMMERCIAL
& INDUSTRIAL**
Abolite
Alkco
American Fluorescent
American Lighting
Atlas
Columbia
Contrast
Cooper
Cree
Crouse-Hinds (Eaton)
Day-Brite
Devine
Fail Safe
Forum
Gardco
Guth
Hadco
Hi-Tek (Lithonia)
Holophane
Hubbell Lighting
Hydrel
Industrial Lighting Products
KB
Kenall Mfg. Co.
Kim
Kirlin

**LIGHTING-COMMERCIAL
& INDUSTRIAL CONTINUED**

Kurt Versen Co.
Lam
LBL
Lightolier Inc. (Philips)
Lite Control
Lithonia
LSI
Lumark
Lumax
Luminii
Lum-Tech
Manning
McGraw-Edison
McPhiliben
Metalux Corp.
Moldcast
NCI (Eaton)
Neo-Ray Products
North Star
Omega
Peerless
Philips
Phoenix Products
Prescolite
Progress Lighting (Hubbell)
RAB
Red Dot
Simkar
SLV
Spaulding
Sternner
Stonco
Sure Lites
Swivelier
Visa
Voigt
WAC
Wide-Lite
Zumtobel

**LIGHTING CONTROLS
& DIMMING SYSTEMS**

Hubbell Building Automation
Hubbell Wiring Device-Kellems
Intermatic
Lightolier Inc. (Philips)
Lutron
Pass & Seymour (Legrand)
Sensor Switch
TE Connectivity (Tyco)
Tork
Wattstopper
GE
Leviton

LIGHTING-EXIT & EMERGENCY

Bodine
Chloride Systems (Philips)
Dual-Lite Inc. (Hubbell)
Emergi-Lite (ABB)
Hubbell Lighting
Lithonia (Acuity)
Sure Lites (Eaton)

LIGHTING-PORTABLE

Daniel Woodhead (Molex)
McGill Mfg. (Emerson)
NCI (Eaton)

LIGHTING-RESIDENTIAL

2nd Ave Design
A-19
Adjusta-post
Aladdin (Fixture Lifts)
Alico
Alkco
American-Derosa
American Fluorescent
American Lantern
American Lighting
Angelo Bros. (Westinghouse)
ANP
Arctel
Arroyo Craftsman
Artcaft
Artemide
Bega
Columbia
Contrast
Corbett
Country Traditions
Cristal
CSL
Currey & Co.
Dolan Design
Effetre
Elk
Emerson
Escort
ET2
Eurofase
Fanimation
Fiberstars
Fire Farm
Focal Point
Forecast (Philips)
Forte
Guth
H.E. Williams
Hadco (Philips)
Halo
Hampstead
Hanover Lantern Co. (Philips)
House of Troy
Hubbardton Forge
Hudson Valley
Hunter
Illuminating Experiences
Intermatic
International
Kalco
Kenall
Kenroy
Kichler
Landmark
LBL
Lightolier Inc. (Philips)
Lite-Source
Lithonia (Acuity)
Livex
Lt. Moses Willard
Maxim

Metropolitan
Meyda Tiffany
Minka Lavery
Murray Feiss
Nora
North Star
Northeast Lantern
Nulco
Optiled
Period Arts Fans
Philips
Prima Lighting
Progress (Hubbell)
Quoizel
R.A.M.
Remcraft
Satco
Schonbek
Scott
Sea Gull
Sillites
Solavanti
Starfire
Stonegate
Sunset Lighting & Fans
Tech Element
Tech
Translite-Sonoma (Philips)
Troy
Ultralights
Ushio
Visa
Vista Landscape
Volume
WAC
Westek
Westinghouse
Wilshire
World Imports

**LUGS-MECHANICAL
& COMPRESSION**

Blackburn (ABB)
Burndy
ILSCO
NSi
Panduit

MACHINE SAFETY

Eaton
Schmersal

METERING

Eaton
E-Mon/D-Mon
Talon
Veris

MOTION CONTROL

Eaton

MOTOR CONTROLS

Brad Harrison (Molex)
Eaton
Honeywell
Joslyn Clark Control
Selecta Switch

PIN/SLEEVE CONNECTORS

Brad Harrison (Molex)
Crouse-Hinds (Eaton)
Harting
Hubbell
Leviton
Meltric
Pass & Seymour (Legrand)
Russellstoll (ABB)

POLE LINE EQUIPMENT

Bashlin
Tiffin Insulators (Porcelain Products)

POWER CONDITIONING

Acme Electric
Best Power (Eaton)
Eaton
MTE
Sola/Hevi-Duty (EGS)
Transtector

POWER SUPPLIES/UPS

Acme Electric
APC
Best Power (Eaton)
Eaton
Sola/Hevi-Duty (EGS)

**PUSH BUTTONS
& PILOT LIGHTS**

Eaton
Hubbell
IDEAL Industries
McGill (Emerson)
NSi
Schmersal
Selecta Switch

SAFETY/PPE

3M
Brady
IDEAL Industries
Kidde
OEL

SAFETY SWITCHES

Eaton
Schmersal

**SENSORS-PHOTOELECTRIC,
PROXIMITY, LIMIT**

Eaton
Migatron
Schmersal

SIGNALING

Eaton
Edwards
Federal Signal

SMOKE DETECTORS, CO, FIRE

Safety
BRK
Kidde

STARTERS & CONTACTORS

Eaton

**SURGE/LIGHTNING
PROTECTION**

APT
Bussmann (Eaton)
Eaton
Erico
Harger
Hubbell Wiring Device-Kellems
Intermatic
Leviton
Pass & Seymour (Legrand)
R-K Electronics
Transtector

SWITCHGEAR

Eaton

TEST INSTRUMENTS

Amprobe
Fluke
Greenlee
IDEAL Industries
Klein Tools
Milwaukee Tools

TIMERS

Eaton
Grasslin (Intermatic)
Intermatic
Tork

TOOLS

ABB
Amprobe
Fluke
Greenlee
Hilti USA
IDEAL Industries
Klein Tools
Milwaukee Tools
Panduit
Rack-a-Tiers

**TRANSFORMERS
& VOLTAGE REGULATORS**

Acme Electric
Dongan Electric Mfg.
Eaton
Edwards Signaling
Federal Pacific
Hammond Power Solutions
RTE Corp. (Eaton)
Sola/Hevi-Duty (EGS)

ULTRASONIC SENSORS

Chromalox
Migatron

VFD – VARIABLE FREQUENCY

Drives
Danfoss
Eaton

WARNING TAPE

ABB
Brady
IDEAL Industries
Panduit

WATER HEATERS (HYBRID)

GE

WIRE & CABLE

AFC
Alcan
Alflex (Southwire)
Belden
Carol Cable Co. (General)
Coleman
Commscope
Dekoron
Encore
Essex Wire & Cable
General Cable
Genesis (Honeywell)
Houston Wire & Cable
King Wire
Nexans
Olflex (Lapp)
Omni Cable
Prysmian
Southwire
TPC Wire & Cable
West Penn Wire

WIRE MARKERS

ABB
3M
Brady
IDEAL Industries
Panduit

**WIRING DEVICES
& WALLPLATES**

Daniel Woodhead (Molex)
Hubbell Wiring Device-Kellems
Leviton
Lutron
McGill (Emerson)
Meltric
Mulberry
Pass & Seymour (Legrand)
Selecta Switch



MISCELLANEOUS PRODUCTS

CATEGORY	BRAND	SUBCATEGORY
Consumer Electronics	Samsung	TV & Digital Audio
	Poloraid	TV
	Seiki	TV
	Canon	Portable & Digital Cameras
	Garmin	Fitness Products
	Magnovox / Funai	TV
	Peerless	TV mounts
	QFX	Audio electronics (Speakers, Bluetooth Accessories, Portables)
Home Comfort	Keystone	Portable Air conditioning
	Keystone	Dehumidification
	Sharp	Air purification
	Hanover	Bedding - Mattresses & Bed frames
	Warm House	Electric Fireplaces
	Lasko	Fans
	Honeywell	Portable AC, Dehumidification, Swamp coolers
	Keystone	Portable Fans
	Haier	AC
	Hisense	AC
	RCA	AC
	Whirlpool	AC
Outdoor Living	Hanover	Outdoor Furniture
	Cambridge	Lanterns
	Cambridge	Fire pits
	Hanover	Luggage
	Cambridge	Luggage
	Cadac	Portable & Gas Grills
	Hanover	Gas Grills
	Hanover	Ceramic Grills
	Lava Heat	Patio Heaters
	Hanover	Outdoor Seating - Composite - Adirondack Chairs
Home Decor	AF Lighting	Light fixtures and accessories
	Hanover	Floral Arrangements
	Hanover	Indoor Furniture
	Fraser Hill	Xmas Trees
Home Appliances	Danby	Refrigeration - Wine coolers
	Hanover	Refrigeration
	Haier	Appliances
	Sharp	Microwave products
Indoor Living	Cuisinart	Cutlery
	LaCuisine	Cookware
	Ballarini	Cookware
	Storebound	Kitchen Appliance & Small Appliances
	Salav	Garment Steamers



SERVICING THE INTERNATIONAL MARKETPLACE

WE'VE SUPPLIED PRODUCTS FOR



THE WESTIN ST. JOHNS RESORT
US Virgin Islands



KING EDWARDS MEMORIAL HOSPITAL
Bermuda



WASHINGTON MALL
Bermuda

VALUE ADDS

EMERGENCY SERVICE

When customers have emergencies and need product from the states quickly, Fromm gets the job done. Using next day or second day air shipping services combined with our ability to get material and paperwork through customs quickly, Fromm will get you what you need, when you need it.

PRODUCT TRAINING & APPLICATION ASSISTANCE

Fromm understands that our customers need the latest information and training on residential, commercial, and industrial products. Fromm helps contractors learn via online training webinars which help make them successful in their markets.

COMMERCIAL & RESIDENTIAL DESIGN-BUILD

Whether the job is large or small, Fromm's switchgear and lighting specialists understand that staying on schedule and within budget is critically important to contractors. Using customer blue prints and job specs, Fromm specialists will quote exactly what's required while also using value engineering where applicable.

INVENTORY MANAGEMENT & JOB-SITE BOXES

Storeroom inventory management at your location is not something that should be left to chance. We offer Vendor Managed Inventory (VMI) through Fromm's onsite inventory management service, known as EPIC (Electrical Parts Inventory Control) and EPIC Exclusive. EPIC starts with our specialists visiting your facility and reviewing and documenting your storeroom inventory. We then analyze this information to work with you on consolidating manufacturers, reducing SKUs, and organizing your storeroom and barcoding your inventory. Our EPIC services can also be mobile. Storeroom trailers can be placed close to your facility to expand your existing storeroom capacity. They can also be placed on the jobsite, helping to cut down on trips offsite to pick up materials.

LOGISTICS & PRODUCT SOURCING

We take many factors into consideration when executing an international shipping initiative, including product landing, shipping and freight charges, customs and clearing, insurance, landing-duty, and much more. We also provide services like score cards outlining every open order you've ever placed with Fromm, along with ship dates and tracking information.

ENERGY SAVINGS SOLUTIONS

Fromm is committed to working with facility owners and managers to reduce utility costs through the adoption of energy-efficient technologies. From simple lamp retrofits to complex electrical and HVAC upgrades, the Fromm team is equipped to help you analyze energy savings potential, which is especially important in international locations where kilowatt per hour costs are significant. Let Fromm help you maximize savings, increase workplace productivity and improve system performance.

YOUR TRUSTED PARTNER



Fromm's mission is to be the most valued supplier of products and services to our customers.